# Your cargo - our commitment











- the Original

Bates Cargo-Pak - a fast, flexible and durable solution. Time and cost savings you can see on the bottom line.

# Impact-proof transport



### Transport beyond all limits and boundaries

The sharp rise in international trade increases the demands for safeguarding cargo and places greater demands on companies. It is essential to avoid costly transport damage in an easy, fast, economical and environmentally friendly way.

Bates Cargo-Pak is the optimal solution for securing cargo during transport.

### Total and dependable solutions – just in time

Bates Cargo-Pak is a revolution in securing and safeguarding cargo. It is based on a simple idea: Airbags are placed in the gaps between cargo and inflated with air. The cargo is now secure and stabilized, and effectively protected against costly transport damage... ready for the long haul. Bates Cargo-Pak is the optimal solution against defects and damage, expensive compensation claims, and the loss of goodwill in a modern world based on "just in time".

Bates Cargo-Pak has the product, the expertise and the experience necessary to find the perfect solution for your shipping needs, whether you ship pallet cargo, reels of paper, barrels, pipes, cartons, sacks, mixed parcels, machinery, large appliances, electronic equipment, fresh fruit, meat, canned goods, etc.

Bates Cargo-Pak absorbs the bumps and blows. Thus generating good transport economy.

### Bates Cargo-Pak - the Original

Our name is our commitment. The Bates Cargo-Pak originated in the production of paper bags. The first airbags were manufactured in 1975 and can justly be called "the Original" both in terms of product and concept. Bates Cargo-Pak is the result of many years' experience and intensive product development.

At Bates Cargo-Pak we have built up an exceptional know-how within cargo transport. We refine and develop products on an ongoing basis so that product quality and safety are always top-notch. We understand the demand for quick and reliable delivery, as well as a high level of service.

Our experience and professional advice benefit the customer.



- the Original









Bates Cargo-Pak - our airbags will stabilize virtually any type of cargo.

# Practically everything is possible

# Can withstand loads up to 30 tons

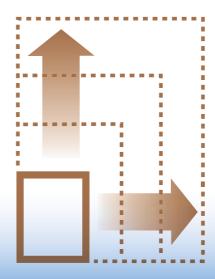
Bates Cargo-Pak is specially constructed with an outer material consisting of several layers of heavy-duty wet strength paper, and a strong multi-layer film inner material, giving the airbags maximum strength and ultimate airtightness. The material has a high friction value, ensuring the airbag does not shift during transport.



## Product range with many possibilities

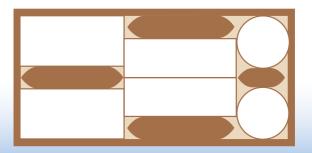
Airbags from Bates Cargo-Pak are available for one-time use and repeat use. They come in many different sizes from 60 x 110 cm to 120 x 240 cm.

Customized solutions are available upon request.



### Advice and support - a secure foundation

Airbags on their own are not enough. Product consultants from Bates Cargo-Pak are at your service to provide concrete advice about the choice of airbag, size and type, as well as the optimal positioning of the airbags. We have the most efficient and easy-to-use inflation equipment on the market, as well as patented valve systems.



#### Secure transport secures your economy

The price of the airbag is actually the smallest factor in the total economic picture. Most essential is the time saved loading and unloading, minimizing damage complaints, compensation claims from customers and the loss of goodwill. The consignee is not burdened with the extra expense or inconvenience of disposing of the transport materials.

What's more, Bates Cargo-Pak airbags are an economically sound alternative to specially treated wood and other – often environmentally damaging – materials traditionally used to secure cargo transport.



Bates Cargo-Pak - created for a world where devastating forces are suddenly unleashed. At sea, road and rail...

## By land, by sea



#### Container

Bates Cargo-Pak is particularly well-suited for securing container cargo. Often transporting a container involves a combination of road, ship and rail transport. Therefore it is extremely important to consider the various influences the cargo may be exposed to under transit. Airbags secure the products in place inside the container by assuming the precise shape of the gaps between the cargo.



Sharp turns, sudden braking, and roundabouts – It is in these situations that the airbag's attributes truly come into their own. Their flexibility is highlighted in the same way when cargo needs to be loaded and/or unloaded several times on the same trip.

#### Ship

The airbags must be strong enough to withstand even the most extreme stress loads. The special paper with high wet strength makes Bates Cargo-Pak totally unique. A high friction value ensures that the air bags stay put – even over very long distances and in rough seas. For years, fruit, meat products, frozen fish, paper reels, and much more have been secured in the cargo holds of ships using airbags from Bates Cargo-Pak.

#### Railroad

Powerful forces are unleashed during coupling – metal against metal – and the need for securing loads is essential. Bates Cargo-Pak absorbs the sudden jolts from coupling and the tremors and vibrations caused by rail joints and track shifting.

















Food, machinery, paper, cylinders, cartons, barrels, electronics, pipes ... you name it.

## It's that simple





#### **Positioning and handling**

Using Bates Cargo-Pak is easy, quick and safe.

The airbags are positioned in gaps between the cargo and inflated with compressed air in a matter of seconds. Their light weight makes the

airbags easy to handle and fit into place, even into gaps that are hard to reach. In many cases only a few airbags are needed to secure even the largest cargo loads.

#### Quick and simple to use

Bates Cargo-Pak is the optimal solution, both for one-time and multiple use. Simple and easy to operate, with the fastest inflation times on the market – and for reuse the airbags can be deflated in mere seconds.

Easy to use inflation pistols make it easy to inflate the bags in a hurry.

A high-quality and effective patented valve system ensures the airbags remain "airtight", even over the longest of hauls.

#### Storage made easy

The airbags come in practical cartons. Because they are lightweight and take up very little space, they are easy to handle and store.

### An environmentally friendly product

Concern for the environment – another benefit from Bates Cargo-Pak.

The airbags are made from recyclable materials and can be disposed of with no negative impact on the environment. The component materials naturally live up to regulations regarding the content of heavy metals and are easy to separate, recycle and dispose of.

All components used in Bates Cargo-Pak airbags are approved for use as packaging that is allowed to come in direct contact with food products.

A simple solution – especially compared to cumbersome and high-cost alternatives.







Continuous quality control ensures consistent high quality.
You can rely on Bates Cargo-Pak under all conditions.

Bates Cargo-Pak secures anything, anyplace, any time.

### The Bates story





#### **Mission**

Our mission at Bates Cargo-Pak is to secure our customers' products under all conditions, so that each and every shipment reaches its destination in the same condition as it left. No more, no less.

"Your cargo - our commitment".

#### **Vision**

Bates Cargo-Pak strives to be the frontrunner, providing solutions that create value for our customers.

In terms of use and strength, our products must meet the standards set by authorities across the globe.

A reliable, loyal and environmentally conscious supplier of consistent high quality based on decades of experience means that Bates Cargo-Pak is the customer's preferred choice every time.

#### **History**

Bates Cargo-Pak airbags have been used to secure cargo throughout the world – in all climatic conditions – since 1975.

We know about geography and various – often extreme – transport conditions. We have experience dealing with every imaginable problem relating to securing cargo. Know-how and experience that benefits our customers across the globe, each and every day.

#### Worldwide

Today Bates Cargo-Pak is represented by distributors in approx. 50 countries worldwide. Our long-time distributors service our good customers all over the world – in the very same way we do from our headquarters in Denmark. This means professional advice, service and fast delivery – because we are always close at hand.

#### "the Original"

There is only one "Original" – everything else is imitation. Patented valve systems and over 30 years experience cannot be denied when choosing airbags, systems and advice of the best quality – Bates Cargo-Pak.

Dealer:



www.bates-cargopak.com